

Martín Antonio Rossi

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Current Appointments

2012-present. Associate Professor, Department of Economics, Universidad de San Andrés.

2016-present. Vice-President, Universidad de San Andrés.

2014-present. Research Affiliate, J-PAL (Abdul Latif Jameel Poverty Action Lab).

2012-present. Associate Editor, Journal of Economic Behavior & Organization.

2008-present. Professor, School of Economics, Universidad de Buenos Aires.

Education

2004. D.Phil in Economics, University of Oxford.

2002. M.Phil in Economics, University of Oxford.

1997. Master in Economic Policy, Universidad de Buenos Aires.

1994. Licentiate in Economics, Universidad de Buenos Aires.

Past Appointments

2015. Visiting Professor (teaching Applied Economics), Department of Economics, University of Copenhagen.

2007-2012. Assistant Professor, Department of Economics, Universidad de San Andrés.

2005-2007. Visiting Professor, Department of Economics, Universidad de San Andrés.

2002-2004. Teaching Associate, Department of Economics, University of Oxford.

1998-2008. Assistant Professor, School of Economics, Universidad de Buenos Aires.

1997-2000. Research Assistant, Centro de Estudios Económicos de la Regulación, Universidad Argentina de la Empresa.

Publications

- “Self-Perpetuation of Political Power: Evidence from a Natural Experiment in Argentina.” **Economic Journal**, forthcoming, 2016.

- “Land Reform and Violence: Evidence from Mexico” (with Tommy Murphy). **Journal of Economic Behavior & Organization**, forthcoming, 2016.

- “Career Choices and the College Gender Gap” (with Christian Ruzzier), **The World Bank Economic Review**, forthcoming, 2016.
- “First-day Criminal Recidivism” (with Ignacio Munyo), **Journal of Public Economics** 124, 81-90, 2015.
- “The Impact of Individual Wealth on Posterior Political Power”, **Journal of Economic Behavior & Organization** 106, 469-480, 2014.
- “Strengthening State Capabilities: The Role of Financial Incentives in the Call to Public Service” (with Ernesto Dal Bó and Fred Finan), **Quarterly Journal of Economics** 128 (3), 1169-1218, 2013.
- “Frustration, Euphoria, and Violent Crime” (with Ignacio Munyo), **Journal of Economic Behavior & Organization** 89, 136-142, 2013.
- “The Labor Market Return to an Attractive Face: Evidence from a Field Experiment” (with Florencia López Bóo and Sergio Urzúa), **Economics Letters** 118 (1), 170-172, 2013.
- “Term Length and the Effort of Politicians” (with Ernesto Dal Bó), **Review of Economic Studies** 78 (4), 1237-1263, 2011.
- “Conscription and Crime: Evidence from the Argentine Draft Lottery” (with Sebastián Galiani and Ernesto Schargrodsky), **American Economic Journal: Applied Economics** 3 (April), 119-136, 2011.
- “Money for Science? The Impact of Research Grants on Academic Output” (with Daniel Chudnovsky, Andrés Lopez, and Diego Ubfal), **Fiscal Studies** 29 (1), 75-87, 2008.
- “The Impact of Electricity Sector Privatization on Public Health” (with Martín González Eiras). In *Privatization for the Public Good? Welfare Effects of Private Intervention in Latin America*. Alberto Chong (editor), **Harvard University Press**, 2008.
- “Corruption and Inefficiency: Theory and Evidence from Electric Utilities in Latin America” (with Ernesto Dal Bó), **Journal of Public Economics** 91 (5-6), 939-962, 2007.
- “Labor Productivity Change Estimates as an Input for X-Factors.” In *Regulatory Economics and Quantitative Methods: Evidence from Latin America*, Omar Chisari (editor), **Edward Elgar Publishing Ltd**, 2006.
- “Do Regulation and Ownership Drive the Efficiency of Electricity Distribution? Evidence from Latin America” (with Antonio Estache), **Economics Letters** 86 (2), 253-257, 2005.
- “The Case for International Coordination of Electricity Regulation: Evidence from the Measurement of Efficiency in South America” (with Antonio Estache and Christian Ruzzier), **Journal of Regulatory Economics** 25 (3), 271-295, 2004.
- “How Different is the Efficiency of Public and Private Water Companies in Asia?” (with Antonio Estache), **The World Bank Economic Review** 16 (1), 139-148, 2002.
- “Technical Change and Efficiency Measures: The Post-Privatization in the Gas Distribution Sector in Argentina”, **Energy Economics** 23 (3), 295-304, 2001.
- “On the Regulatory Applications of Efficiency Measures” (with Christian Ruzzier), **Utilities Policy** 9 (2), 81-92, 2001.

- “La Hipótesis de Eficiencia en los Mercados de Acciones. El Caso del Mercado de Valores de Buenos Aires”, **Economica** XLVI (1), 37-69, 2000.
- “Función de Costos en la Industria de las Administradoras de Fondos de Jubilaciones y Pensiones en la Argentina: Un Análisis de las Modificaciones Regulatorias” (with Daniel Braberman, Omar Chisari, and Lucía Quesada), **Revista de Análisis Económico** 14 (1), 121-142, 1999.
- “El Costo de Capital en Empresas Reguladas: Incentivos y Metodología” (with Omar Chisari and Martín Rodríguez Pardina), **Desarrollo Económico** 38 (152), 953-984, 1999.

Work in Progress

- “Peer Pressure and Externalities: Evidence from a field experiment” (with Bruno Cardinale Lagomarsino, Matías Gutman, Lucía Freira, María Laura Lanzalot, Maximiliano Lauletta, Leandro Malchik, Felipe Montañó Campos, Bianca Pacini, and Christian Valencia). R&R at **Economic Inquiry**.
- “The impact of restrictions on exports on production: A synthetic controls approach” (with Ezequiel García Lembergman and Rodolfo Stucchi). R&R at **World Development**.

Referee for

American Economic Review, Review of Economic Studies, Review of Economics and Statistics, Economic Journal, Journal of Public Economics, American Economic Journal: Applied Economics, Journal of Development Economics, American Economic Journal: Economic Policy, American Journal of Political Science, American Political Science Review, Journal of Economic Behavior & Organization, Journal of Human Resources, The World Bank Economic Review, Economic Enquiry, World Development, Economics Letters, Journal of Human Capital, Journal of Comparative Economics, European Journal of Political Economy, Journal of Applied Economics, Journal of Productivity Analysis, Bulletin of Economic Research, Energy Journal, Southern Economic Journal, Journal of Population Economics, Oxford Economic Papers, International Journal of Production Economics, Telecommunications Policy, Fiscal Studies, Applied Economics incorporating Applied Financial Economics, Energy Economics, Utilities Policy, Economía (Journal of the Latin American and the Caribbean Economic Association), Revista de Regulación, African Journal of Business Management, Economics Bulletin, International Journal of Economic Sciences and Applied Research, Urban Studies, Inter-American Development Bank Working Paper Series, IZA World of Labor, FONCyT (National Agency of Science and Technology Promotion in Argentina).

Presentations at Invited Lectures, Panels, and Sessions

2016. Keynote Speaker. VI UDEP Workshop for Young Economists. Lima, Peru.

2016. Invited Session on “Improving accountability and performance for better public service delivery” (with Nava Ashraf, Michael Callen, and Adnan Khan). International

Growth Centre (IGC)'s Annual Conference. London School of Economics and Political Science.

2016. Invited Lecturer on "Economics of Crime." Research Institute for Development, Growth and Economics (RIDGE) Summer School in Economics. Montevideo, Uruguay.

2015. Invited Lecturer on "Crime and Recidivism." Research Institute for Development, Growth and Economics (RIDGE) Summer School in Economics. Montevideo, Uruguay.

2014. Invited Session on "Applied Macroeconomics" (with Paul Gertler). Latin American and Caribbean Economic Association (LACEA). San Pablo, Brazil.

2014. Public Lecture at National Academy of Sciences (Economics). Buenos Aires, Argentina.

2008. Keynote Speaker. International Conference on Regulatory Economics and Infrastructure of Transport Services. Lima, Peru.

Presentations at Seminars and Congresses

2016. Northwestern University (October); Ryerson (October); CESS - University of Oxford & Universidad de Santiago; Universidad de San Andrés; AL-CAPONE Workshop on Economics of Crime-UTDT; CAF; RIDGE (Political Economy); Universidad de Buenos Aires (Law School); Inter-American Development Bank.

2015. University of Miami; LACEA; Inter-American Development Bank; Universidad Nacional de La Plata; Workshop in Political Science and Political Economy; AL-CAPONE Workshop on Economics of Crime; Universidad de San Andrés; Argentine Economic Association; Conference on Political Dynasties-Norwegian Business School.

2014. New York University; Brown University; Johns Hopkins; Conference on Accountability and Public Goods Provision (Brown); Inter-American Development Bank; PUC-Chile; Central Bank of Uruguay; CAF; Universidad de San Andrés; Universidad Torcuato Di Tella; PUC-Rio; Workshop IADB on Domestic Violence.

2013. Northwestern University; University of British Columbia; University of Maryland; Transatlantic Workshop on the Economics of Crime; University of Copenhagen; Inter-American Development Bank; PUC-Rio de Janeiro; Pontificia Universidad Católica de Perú; Universidad del Pacífico; Universidad Nacional de La Plata; Central Bank of Uruguay; Bolivian Conference on Development Economics.

2012. LACEA; Argentine Economic Association; AL-CAPONE Workshop on Economics of Crime-UC Berkeley.

2011. NBER Political Economy Group; Brown University; Arizona State University; Washington University at Saint Louis; Inter-American Development Bank; European Economic Association; Political Economy Group – LACEA; Universidad de San Andrés; Universidad del Pacífico.

2010. Università Bocconi; Università di Bologna; Bolivian Conference on Development Economics; LACEA, Colombia; Argentine Economic Association; Central Bank of Uruguay; Inter-American Development Bank; Political Economy Group – LACEA, Colombia; Asian Development Bank, Philippines.

2009. European Economic Association; INTEC-Dominican Republic; Argentine Economic Association; International Society for New Institutional Economics; LACEA; OSITRAN-Peru; Universidad de San Andrés; Universidad de Montevideo; CEMA; Asian Development Bank, Philippines; FIEL.

2008. LACEA; Universitá Bocconi; Universidad de San Andrés; Universidad Torcuato Di Tella; Universite Libre de Bruxelles; Universidad del Pacífico; Conference on Micro Evidence on Innovation and Development-China; Universidad de Buenos Aires.

2007. Argentine Economic Association; LACEA; Universidad de Montevideo.

2006. Universidad de San Andrés.

2005. Universidad Nacional de La Plata.

2004. LACEA; Universidad Torcuato Di Tella; European Economic Association; Universidad de San Andrés.

2003. University of Oxford; European Conference on Efficiency and Productivity; Universidad de Buenos Aires.

2002. Argentine Economic Association.

2001. European Conference on Efficiency and Productivity; Latin American Meeting of the Econometric Society.

2000. Argentine Economic Association.

1999. Brazilian Meeting of Econometrics; Argentine Economic Association; International Economic Association; Australasian Meeting of the Econometric Society.

1998. Brazilian Meeting of Econometrics; LACEA; Latin American Meeting of the Econometric Society.

Research Grants

2015-2016. PAI. Self-Perpetuation of Political Power (project director).

2014-2015. PAI. Time use and risky behavior (project director).

2014-2015. Inter-American Development Bank. Wage gender gap and domestic violence in Uruguay (project director).

2013-2014. PAI. Criminal recidivism (project director).

2012-2013. PAI. Frustration, euphoria, and violent crime (project director).

2011-2014. PICT. The structure of incentives in the Argentine congress (project director).

2011-2014. UBACyT. The origins of political power: the role of wealth (project director).

2011-2012. PAI. Wealth and political power. Evidence from the foundation of Buenos Aires (project director).

2010-2011. PAI. After school programs in shantytowns (project director).

2009-2012. PICT. The structure of incentives in the Argentine congress (project director).

2008-2010. UBACyT. Determinants of criminal behavior (project director).

2007-2008. World Bank. The impact of regulatory agencies on the performance of electric utilities in developing and transition countries.

2006. World Bank. Conscription, crime, and social inclusion.

2005-2006. Research Network, Research Department, Inter-American Development Bank. Does society win or lose as a result of privatization? Provision of public services and welfare of the poor (project director).

Professional Experience

Inter-American Development Bank. 2005-present. Advisor on impact evaluation of science, technology, infrastructure, forestry, and education programs in Argentina. Evaluation of modernization of the state programs in Chile, Peru, El Salvador, Colombia, Paraguay, Uruguay, Ecuador, Brazil, Argentina, Trinidad and Tobago, and Jamaica. Evaluation of anti crime programs in Belize, Costa Rica, El Salvador, Honduras, Jamaica, Mexico, Panama, Paraguay, Guyana, and Uruguay. Evaluation of social programs in Paraguay. Policy evaluation in Bolivia. Training in econometrics and impact evaluation.

Ministry of National Security, Citizen Security & Justice – Jamaica. 2015-present. Advisor for impact evaluation of Citizen Security and Justice Programme III.

Ministerio de Agricultura, Ganadería y Pesca de la República Argentina (Ministry of Agriculture, Livestock, and Fisheries). 2011-present. Advisor for impact evaluation of PROSAP (irrigation, rural roads, electrification of rural areas).

Ministerio de Hacienda de la República del Paraguay (Ministry of Finance). 2014-2016. Advisor for the evaluation of the impact of the social programs Tekoporã and Abrazo.

UNICEF-Paraguay. 2014. Advisor for the design of the impact evaluation of social projects. Training in impact evaluation.

World Bank. 1998-2012. Advisor for multiple projects in Africa, Asia, and Latin America, including the evaluation of privatization programs and infrastructure projects (roads in rural areas and provision of water and electricity), and benchmarking of utilities.

SUNASS (Regulator of Water and Sanitation Services in Peru). 2013-2014. Update of the RETA. Training in regulatory economics.

Ministerio de Seguridad Pública de la Republica de Panamá (Ministry of Public Security). 2013-2014. Advisor for the evaluation of the impact of PROSI.

Ministerio de Salud de la República Argentina (Ministry of Health). 2012-2013. Advisor for impact evaluation of FESP.

Asian Development Bank. 2008-2011. Advisor for the evaluation of the impact of infrastructure projects (irrigation and roads) in Pakistan, Kazakhstan, Uzbekistan, and Kyrgyzstan. Training in impact evaluation.

OSITRAN (Regulator of Transport Infrastructure in Peru). 2009-2011. Advisor for the estimation of the cost of capital of the operator of Jorge Chavez International Airport. Training in regulatory economics. Update of the RETA.

Ministry of Economic Planning and Development - Republic of Malawi. 2006-2009. Advisor for the evaluation of the impact of Infrastructure Services Project in rural areas.

ARESEP (Regulator of Public Services in Costa Rica). 2000-2007. Advisor on the regulation of the electricity sector. Benchmarking of transport services. Training in Regulatory Economics.

Other Academic Activities

2015. Member of the Program Committee LACEA, Santa Cruz de la Sierra, Bolivia.

2012-2014. Member of the Editorial Panel, *Economía* (Journal of the Latin American and the Caribbean Economic Association).

2013-present. Director, PhD Program in Economics, Universidad de San Andres.

2012-present. Member of the Editorial Board, *Revista de Economía Política de Buenos Aires*.

2012. Member of the Program Committee LACEA, Lima, Peru.

2011. Member of the Program Committee LAMES, Santiago, Chile.

2010. Member of the Program Committee LACEA, Medellin, Colombia.

Honors and Awards

2015. University Award for Best Teacher, Universidad de San Andres.

2002-2004. Department of Economics Research Scholarship, University of Oxford.

2002-2003. Domus Research Scholarship, Linacre College, University of Oxford.

2001-2002. Scholarship for Graduate Studies in the UK, Universidad Argentina de la Empresa.

2000-2001. British Chevening Award for Graduate Studies in the UK.

1998. Summer Research Internship in the World Bank. "Benchmarking Infrastructure."

1995-1996. Full scholarship for the Master in Economic Policy, Universidad de Buenos Aires.

1994. *Diploma de Honor*, Universidad de Buenos Aires.

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